

2005

Indiana Economic Development Foundation

Year-end Report



INDIANA

OVERVIEW

The Indiana Economic Development Corporation (IEDC) is the state of Indiana's lead economic development agency. Established in February 2005, the IEDC is organized as a public private partnership, governed by a twelve-member board of directors, chaired by Governor Mitch Daniels. The IEDC's mission is to grow and retain businesses in Indiana and to attract new business to the state.

The Indiana Economic Development Foundation (IEDF) was established to support economic development efforts in the state of Indiana.





To our supporters and partners from across Indiana, I would like to thank each of you for your contributions to the economic wellbeing of our Hoosier state. We achieved a much more aggressive approach to economic development in 2005. In order to respond effectively to the needs of businesses, the Indiana Economic Development Corporation (IEDC) was created as an organization structured more similar to that of a business than a state agency. We assembled a staff that is focused on assisting existing Indiana companies, nurturing new companies, and attracting companies to our state. Through the IEDC, Governor Daniels and our legislators provided Indiana with an effective business model to excel at creating job opportunities.

Our efforts have paid off. We closed more competitive transactions in 2005 than in 2003 and 2004 combined. These projects will create approximately 18,500 new jobs in Indiana while retaining 47,000. It is one of the IEDC's goals to encourage economic growth in every corner of our state, and we are proud that we accomplished this goal in 2005.

Throughout the year we renewed emphasis on international investment. Governor Daniels led the largest delegation ever to Japan and Taiwan. In addition, we established an International Task Force to advise the IEDC on international opportunities.

We also created specific initiatives around those areas of strength that exist in Indiana including life sciences, motorsports, insurance, entrepreneurship and small business. We are also nearing completion of a statewide strategic economic development plan which we look forward to sharing with you in the near future.

As we look to 2006, our future is bright. We already have many successes in 2006 to report. Indiana is on a comeback path. Your contributions have helped us promote Indiana and create jobs. Thank you for your support.

A handwritten signature in dark ink that reads "Michael S. Maurer". The signature is fluid and cursive, with the first name "Michael" and last name "Maurer" clearly legible.

Michael S. Maurer, Secretary of Commerce

Goals/Objectives

- Support the IEDC's statewide economic development efforts to:
 - Attract and retain high skilled and high paying jobs
 - Market Indiana to a domestic and global audience

Accomplishments/Successes of the IEDC

- Received commitments for 18,500 new jobs and the retention of 47,000 more.
- Leveraged \$3.8 billion in capital investment as a result of IEDC incentives.
- Closed 142 competitive projects – more than 2003 and 2004 combined.
- Instilled new emphasis on return on investment on each project.
- Conducted foreign trade mission to Japan and Taiwan – the state's largest delegation ever sent abroad.
- Convened over 500 community and business leaders throughout Indiana to assist in the development of a statewide strategic economic development plan.
- Hosted Taiwan delegation resulting in increased agriculture exports.
- Recognized 90 businesses from across the state for longevity and commitment to community.

Financial Activity

Year ended December 31, 2005

Revenue

| | |
|-------------------------|-----------|
| Corporate Contributions | \$665,000 |
| Event Sponsorship | 88,500 |
| Total Contributions | \$753,500 |
| Interest Income | 4,598 |
| Total Revenue | \$758,098 |

Expenses

| | |
|--------------------------------------|-----------|
| Asian Mission | \$223,000 |
| Taiwan Delegation Visit | 5,476 |
| Corporate Development | 1,741 |
| Century Half Century Business Awards | 1,280 |
| Total Expenses | \$231,497 |

Contributors

\$10,000+

AEP

Cinergy-PSI

Indiana Municipal Power Agency

Indianapolis Power & Light Company

NIPSCO

Looking ahead to 2006

Throughout 2006, the IEDF will support a number of initiatives to continue the economic recovery of the state. Following is a list of a number of those activities planned:

- Conduct foreign trade mission to Japan and South Korea.
- Host foreign trade delegations.
- Host the Midwest U.S. Japan Conference.
- Conduct marketing and outside sales activities.
- Participate in the BIO 2006 Annual International Convention, CoreNet Global Summit, Medical Design & Manufacturing East Exposition and Conference, and MEDICA 2006 International Trade Fair.
- Host site selection consultants at events around the country as part of national outreach program.
- Recognize and promote growth companies from throughout the state.

IEDF Board of Directors

The IEDF board is currently comprised of board members of the IEDC, including:

Governor Mitchell E. Daniels, Jr.

Chairman

Sally Rushmore Byrn

President and CEO
SSCI, Inc.

Robert L. Koch II

President and CEO
Koch Enterprises, Inc.

Cathy Langham

President and Owner
Langham

James C. Marcuccilli

President and CEO
STAR Financial Bank

William G. Mays

President
Mays Chemical Company, Inc.

Clarence James (Mac) McCormick III

Chairman and CEO
Best Way Express, Inc.

Dane A. Miller

Founder, President. CEO and Director
Biomet, Inc.

John M. Mutz

Chairman of the Board
Lumina Foundation for Education
Past President of PSI Energy
Former Indiana Lieutenant Governor

T.M. (Tim) Solso

Chairman and CEO
Cummins, Inc.

Kip Tom

President
Tom Farms

Bruce White

Chairman and CEO
White Lodging Services Corporation



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